

## Relationship Summary

DeLarme Wealth Management, Inc. is registered with the Securities and Exchange Commission as an investment adviser. Brokerage and investment advisory services and fees differ and it is important for you to understand the differences. Free and simple tools are available to research firms and financial professionals at [Investor.gov/CRS](https://investor.gov/CRS), which also provides educational materials about broker-dealers, investment advisers, and investing.

### ***What investment services and advice can you provide me?***

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We offer investment advisory services to retail investors, which principally include individuals and high-net-worth individuals (in addition to business entities, charitable organizations, and pension and profit sharing plans). Our discretionary authority to buy, sell, and otherwise transact in securities in your account(s) is granted in our advisory agreement and is only limited by your reasonable restrictions or our mutual ability to terminate the advisory agreement. When providing non-discretionary advisory services, you make the ultimate decision regarding the purchase or sale of investments. We only offer advice with respect to certain types of investments, which generally include mutual funds and exchange traded funds (“ETFs”), but may also include fixed income securities, real estate funds (including REITs), insurance products (including annuities), treasury inflation-protected/inflation-linked bonds, commodities, non-U.S. securities, venture capital funds, and private placements. Our financial planning services are provided in connection with our investment management services at no extra charge. We do not offer proprietary products. We do not have a minimum account size or investment amount to retain or maintain our advisory services.

Regular monitoring of your account(s) is included as part of our standard investment management services, with reviews typically occurring at least quarterly. It is important that you keep us apprised of your financial situation so we can conduct more frequent reviews if necessary.

More detailed information about our services may be found in [Items 4 and 7 of our Form ADV Part 2A brochure](https://adviserinfo.sec.gov/firm/brochure/328372), available at <https://adviserinfo.sec.gov/firm/brochure/328372>.

#### **Conversation Starters**

- “Given my financial situation, should I choose an investment advisory service? Why or why not?”
- “How will you choose investments to recommend to me?”
- “What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?”

### ***What fees will I pay?***

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Retail investors will generally incur an annual asset-based fee up to 1.50% of assets designated to be under our management. Asset-based fees are charged quarterly in advance by (a) multiplying the annual asset-based fee percentage by the gross market value of your assets designated to be under our management as of the last business day of the prior calendar quarter, and (b) dividing the resulting amount by four (4). Our pro rata fees shall apply to a new account opened during a billing period from the date the new account is designated to be under our management. If an account is closed during a billing period, we shall issue you a pro rata fee refund or credit based on the number of days in the billing period after the account is closed and no longer under our management. To the extent a third-party adviser is recommended or retained, an additional asset-based fee would also apply. In addition, retail investors will also generally incur the following fees and costs charged by third-parties: custodian fees, account maintenance fees, product expenses such as internal expense ratios, and transaction charges.

When we charge an asset-based fee, the more assets there are in your account(s), the more you will pay in fees, and we may therefore have an incentive to encourage you to increase the assets in your account(s).

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

More detailed information about our fees and costs may be found in [Item 5 of our Form ADV Part 2A brochure](https://adviserinfo.sec.gov/firm/brochure/328372).

#### **Conversation Starter**

“Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?”

## Relationship Summary

### ***What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?***

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When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means.

The custodian we recommend (and the third-party advisers we may recommend in the future) provide us with various products and services that are intended to directly benefit you, us, or both of us. To the extent a custodian or future third-party adviser provides us products or services that don't directly benefit you, this creates an incentive to recommend that custodian or future third-party adviser.

We also have a financial disincentive to utilize Raymond James & Associates, Inc. ("RJA") as a custodian due to the asset-based platform fee that we pay to RJA in order to access and utilize its custodian platform, and to instead recommend Charles Schwab & Co., Inc. ("Schwab") as custodian (which does not charge us any platform fee). In addition, Schwab has agreed to pay for a certain dollar amount of third-party technology, research, marketing, compliance, and consulting-related expenses that would otherwise be solely borne by us (the "Schwab Expense Offset"), to provide operational assistance during the transition of client accounts from RJA to Schwab, and to directly reimburse clients that transition from RJA to Schwab for account transfer fees that would otherwise be solely borne by clients. The Schwab Expense Offset is contingent on certain thresholds of net new client assets that transfer to Schwab within one year.

To learn how we address these conflicts of interest, please refer to [Items 10 and 12 of our ADV Part 2A brochure](#).

#### **Conversation Starter**

"How might your conflicts of interest affect me, and how will you address them?"

More detailed information about our conflicts of interest may be found in our [Form ADV Part 2A brochure](#).

### ***How do your financial professionals make money?***

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Our financial professionals are compensated based on salary and profit distributions. They are not compensated based on the sale of a particular product and do not earn commissions.

### ***Do you or your financial professionals have a legal or disciplinary history?***

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No. You may visit [Investor.gov/CRS](https://investor.gov/CRS) for a free and simple search tool to research us and our financial professionals.

#### **Conversation Starter**

"As a financial professional, do you have any disciplinary history? For what type of conduct?"

### ***Additional Information***

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You can find additional and up-to-date information about our investment advisory services and request a copy of the relationship summary by visiting <https://delarmewm.com/>, emailing [jeff@delarmewm.com](mailto:jeff@delarmewm.com), or calling 424-250-1725.

#### **Conversation Starter**

"Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?"